



# PARTNERS FOR GROWTH



# ABOUT AL MALKI GROUP

Based in Qatar, the Al Malki Group is a professionally managed ISO certified organization with extensive interests in Engineering & Construction including General Contracting, MEP Contracting, Trading, Maintenance, Facilities Management, Manufacturing of HVAC Ducts, Electrical Power & Control Panels besides a whole range of services for its diverse clientele.

The group has a skilled multinational group workforce in excess of 4,000 employees and has the necessary visa & infrastructure readily available for further expansion.

The Principals and Associates partnered by the Al Malki Group include YORK International / Johnson Controls, ABB, TACO, Systemair, Thermoscreens, Firemac, Schneider Electric, SPX Marley, Bluestar, Edgewater, MSR, HRS Funke, Honeywell, TREND, Teknoware, Lonix, Crompton, etc.

The Group is professionally managed by a competent management team that works with complete transparency and accountability.

#### Management:

Mr. Ali Ibrahim Al Malki, Chairman and Managing Director

Mr. M. Vasanth Kumar, Chief Executive Officer

Mr. Abdulla Al Malki, Deputy Chief Executive Officer

Every member company of the Al Malki Group is headed by the respective General Manager, Divisional Managers and Operations Managers and they operate within the guidelines set out in the company's operating manual.

The company adheres to the highest management practices and International Standards on Quality Assurance, Quality Control, Health, Safety & Environment and could be your right partner for your requirements in Qatar.

# VISION & MISSION PHILOSOPHY

## Vision

To become the market leader in our Industry, providing engineering services excellence to our valued clients, through commitment in delivering best practices in corporate governance and transparency.

## Mission

To safely deliver on time world-class Quality products and projects and promote environmental protection and sustainable communities' development.

## Corporate Philosophy

We recognize that our employees are the heart of our organization. We strive to provide an environment that attracts, motivates, and develops individuals, while encouraging cooperative efforts at every level and across all activities in the company. We create and implement a succession / career progression planning program that clearly articulates corporate expectations while charting a course for employee development.



# Principals



# Al Malki Group of Companies

Arabian MEP Contracting  
Arabian Airconditioning (Facility Management Division)  
Arabian Controls & Switchgear Factory  
CAT Duct Factory  
Al Malki Trading & Contracting  
Central Airconditioning Trading & Services  
CREO Lighting Co.  
Orientals Al Malki  
Edgewater Qatar  
Integrated Technical Services Co.  
Qatari Resource Trading & Contg Co.  
Al Malki Real Estate  
Qatar Marketing International – Hospitality Division

## International JV Companies

Arabian McNamara Contracting  
BlueStar Qatar  
Vijay Arabia Security

# Company Facilities



Warehouse



Salwa Industrial Area Office



Stores



Mechanical Workshop



Electrical Workshop



Staff Accommodation



Labour Accommodation



Transport



## Arabian MEP Contracting

Established in 1998 as a Qatari Company, Arabian MEP has rapidly expanded and grown from strength to strength over the years, delivering exceptional performance and earned a reputation as a highly dependable Specialist MEP Contractor in Qatar. The outstanding work on several of its projects has been recognized by the Industry and won several prestigious awards.

Arabian MEP is an ISO Certified, Grade A Status Contractor providing a complete range of Building Services & Infrastructure including Mechanical, Electrical and Plumbing services through a highly experienced Engineering & Project Management team fully complying to time, cost and quality requirements of projects.

## Key Strengths

Winner of several Performance and Safety Awards  
Grade - A, KAHRAMAA Certified Electrical Contractor  
Grade - A, Qatar Civil Defense Certified Fire Fighting System Contractor  
Grade - A, Qatar Civil Defense Certified Fire Alarm System Contractor  
Certified to ISO 9001:2008 Quality Management System  
Certified to ISO 14001:2004 Environment Management System  
Certified to OHSAS 18001:2007 Occupational Health & Safety

Member Qatar Green Building Council  
Highly Disciplined & Effective Procurement System  
In house Mechanical & Electrical Workshop  
Strong Management Team & Financial Stability  
In house Design, Drafting Department with Value Engineering & LEED expertise  
24/7 Backup Service  
Fast Mobilization Capability & skilled Multinational workforce

## Market Sectors

Arabian MEP provides end to end solutions in Mechanical, Electrical and Plumbing services to the following business sectors.

### High Rise Towers

Residential Towers  
Office Towers  
Mixed Use Development

### Infrastructure

Airport Terminal & Lounge  
Substations & Control Rooms  
District Cooling Plant  
Metro Rail\* (Underground & Stations)  
Stadium & Sports Complex

### Medical Care

Hospitals  
Medical Centres  
Pharmaceuticals  
Clean Rooms

### Hospitality

Star Hotels  
Club & Lounges  
Restaurants  
Industrial Kitchens

### Education

Schools and University  
Multi-Purpose Halls

### Commercial

Shopping Malls  
Hypermarkets  
Showroom & Retail Stores – Fit out  
Banks – Fit out  
IT Data Centre.

\*In technical JV

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AAC - Maintenance Division is one of the most active maintenance contractors in Qatar, specializing in Facility Management & maintenance of MEP Building Services including Mechanical, Electrical and Plumbing equipment and systems.

The Company infrastructure includes a large pool of skilled manpower resources, a fleet of vehicles for 24/7 response, latest calibrated Testing & Balancing instruments, compressor overhauling and motor rewinding facility.

This Division undertakes Annual Maintenance Contracts (AMC) and other related services such as Duct Cleaning, Retro-fitting, Equipment Upgradation / Replacement, HVAC equipment rental on short-term or long-term basis.

The list of prestigious clients includes Ras Girtas Power, Qatar Navigation (Milaha), Katara, Qatar Petroleum, Kahramaa, Ashgal, Commercial Bank, EZDAN, etc.



AAC Facility  
Management Division

## Scope of Services offered:

Integrated Facility Management (FM) including Hard & Soft Services

Mechanical / HVAC Maintenance

Electrical Maintenance

Operation & Maintenance of MEP System

Fire Detection & Protection - Maintenance

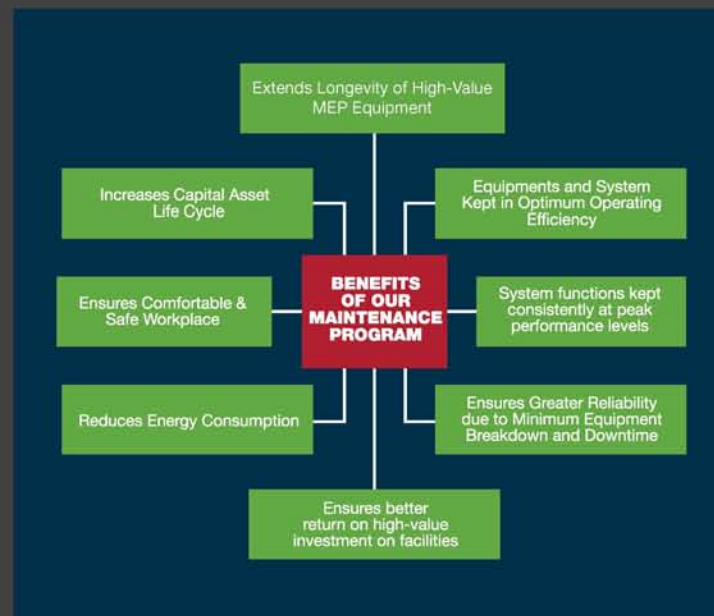
HVAC Duct Cleaning

HVAC Equipment Up-gradation / Replacement

HVAC Equipment Rental

Compressor Overhauling

Motor Rewinding



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**Arabian Controls  
& Switchgear**

Arabian Controls & Switchgear (ACS) factory is located in Salwa Industrial Area. Our facility is approved by KAHRAMAA for Switchgear Panel assembly and Testing centre in Qatar.

The Factory ISO Certification ensures all products manufactured by ACS comply to International Standard and Specifications.

ACS is the channel Partner for world renowned manufacturers offering the Qatari market following product range:

- Main Voltage (MV) Panels
- Low Voltage (LV) Panels
- Main Distribution Boards (MDB)
- Sub-Main Distribution Boards (SMDB)
- Distribution Boards (DB)
- HVAC Control Panel
- AHU Control Panel
- Pump Control Panel
- Switches and Isolators
- Variable Speed Drives
- Soft Starters

ACS also offers following products and systems in Technical Joint Ventures:

- Home Automation System
- Lighting Control Systems
- PLC
- SCADA

ACS undertakes Annual Maintenance contracts for all the products and systems supplied.



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Al Malki Group owns and operates several state-of-the-art Duct Factories in Salwa Industrial area and the combined production capacity exceeds 500,000 sq. meters per year - which is one of the largest facilities in Qatar.

All Duct Factories are fully equipped with computer controlled machinery from USA, UK and Europe.

The Factory ISO Certification ensures all products manufactured by CAT Duct comply to International Standards and Specifications.

The product range includes:

- Standard Rectangular HVAC Ducts and Fittings
- Special Traverse Joint TDC Ductwork for airtight requirements
- Fire-rated Ducts
- Pre-insulated Ducts
- Circular / Spiral Ducts
- Volume Control Dampers
- Motorized VCD
- Back draft dampers
- Fire Dampers
- Access Doors
- Sound Attenuators
- VAV units with actuator
- Air Filters
- Plenum Boxes
- Fresh Air Intake assembly
- Exhaust Louvers

CAT duct factory also provides anti-microbial coating of ducts and can supply fully fabricated ducts completely wrapped with protective cover.

Other salient features of our Duct Factory are quality assurance and control at every stage of manufacture conforming to international processes and standards.







Al Malki Trading  
& Contracting



Al Malki Trading (ATC) are the Authorized Distributors in Qatar for YORK International USA make UPG range of HVAC equipments and systems.

YORK was acquired by Johnson Controls USA and is the largest independent supplier of heating, ventilation, airconditioning and refrigeration products in the world.

YORK's policy of continuous product development ensures customers enjoy state-of-the-art high quality products at all times. The increasing demand for YORK products bears testimony to their technically innovative designs that provide customers with reliability and energy savings.

ATC maintains a huge stock of YORK UPG equipments to meet the urgent requirements of fast-track projects and also stocks spare parts for prompt after-sales service. ATC engineers are trained by YORK to offer the most economical and efficient equipment selection, commissioning and after-sales service support.

#### YORK Product Range (R22, R407c & R410a Refrigerant)

- Roof Top Package Units
- Air Cooled Condensing Units
- Dx Air Handling Units
- VRF Systems
- Ducted Split Systems
- High Wall Split Units
- Floor / Ceiling Convertible Split Units
- Floor Standing Split Units
- Cassette Split Units
- Window / Room Airconditioner
- Spare Parts & Maintenance

ATC also undertakes Design, Supply, Installation, Testing & Commissioning of HVAC for project sectors covering Luxury Villas, Villa Compounds, Showroom, Office Buildings, etc.



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Central Airconditioning Trading (CAT) is a one-stop shop for the complete range of Central airconditioning & ventilation products and systems in Qatar.

CAT Trading represents world renowned manufacturers like TACO-USA, Systemair - Germany, Thermoscreen-UK, Bluestar, SPX Marley, MSR, HRS Funke and many more.

CAT Trading offers Total Solutions to Clients, Consultants and Contractors including Product Selection, Supervision of Contractor Installation, Assistance in Testing & Commissioning, after Sales Service Support including Spare Parts Supply etc.



#### CAT Product range:

- Air Cooled Chillers
- Air Handling Unit (AHU)
- Fan Coil Unit (FCU)
- Fresh Air Unit
- Heat Recovery Unit
- Exhaust Fans
- Tunnel Ventilation Fans
- Staircase Ventilation Fans
- Car Park Ventilation Fans
- Chilled Water Pumps
- Booster Pumps
- Pressurization Unit
- Air Separators
- Plate Heat Exchangers
- Aircurtains
- Cooling Towers



CAT provides excellent after-sales service support for all the products and systems of its principals in Qatar and also makes available related spare parts.





CREO Lighting  
Company

CREO specializes in Lighting Solutions.

The Company sources and supplies state-of-the-art lighting equipment from Europe to the building and construction industry in Qatar. The international brands offered by CREO include Hoffmeister, Troll, E-star, Metalarte, Comelite, Klewe, Dura Lamp, Scolmore, Greenwood Airvac and many others.

Large array of lighting equipment offered by CREO includes:

Bollards	Water-proof Switches and Sockets
High Bay Lights	Flood Lights
Buried Lights	Cold Cathode Systems
Lamps and Spotlights	Fluorescent Lamps
Chandeliers	Dimming Systems
Street Lights	Garden Lights
Down Lights	LED-Xenon Light Fittings
Explosion-proof Fittings	
Emergency Lights	



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Oriental Al Malki

The core business of Oriental Al Malki is **ELV System Integration**.

Oriental Al Malki undertakes the following services:

Guest Room Management System  
Building Management System  
Public Address System  
Home Automation System  
Central Battery Systems  
Fire Alarm System  
Emergency Lighting System, etc.  
Security, Access Control & CCTV

Oriental Al Malki installs and services the following reputed brands.

TREND  
Honeywell  
Teknoware  
LONIX  
MIRASYS  
CRESTON



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Edgewater Qatar

Edgewater Qatar, partners with Edgewater College Ireland provides quality training courses to non-native and native English speaking professionals.

Edgewater clients include business executives, groups of young adult students following general and specialized English language programs, pre-university and third-level courses.

Edgewater Qatar services large Qatari corporations with their manpower requirements, from highly skilled professionals to operators based on client's requirements.

Edgewater Ireland maintains a large database of manpower resources and can provide the best skills at short notice.



Integrated Technical Services Co.

Integrated Technical Services (ITS) products and services cater to core industries in Qatar:

Oil and Gas • Construction • Petrochemicals • Fertilizers • Utilities like Power, Water and Sewerage • Chemicals • Steel • Cement • Aviation • Marine.

The brand range of products that ITS sources from all over the world and supplies to its customers in Qatar includes:

- Liquid Interface Measurements • Chlorination Equipments • Fire & Gas Detectors • Gas Compressors • Pipeline Fittings & Accessories • HDPE Liners • Sand Monitors & Leak Monitors • Life Boats, Davits, Winches & Life Rafts • All types of valves • Analytical Services • Pipeline Isolation Systems, Pipe Clamps and Pipe Recovery Tools • HSE Consultancy, Risk Assessment and HAZOP study • Tank Gauges, Tank Radars and Tank Mixers • Oil Separators • NDT Equipments • Aviation, Marine & Industrial Chemicals • Cleaning & Maintenance Chemicals • Pressure Vessel, Pipeline & Tank Inspection • Speciality Doors • International Independent Inspection & Testing • Process Diagnostic Services • Reservoir Flow Study

Besides these, ITS also offers servicing of equipment, consultancy services in a wide variety of disciplines like loss prevention and industry-related matters and inspection services.



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المالكي  
**Al Malki**  
GROUP OF COMPANIES



## Qatari Resource Trading & Contracting Co.

Qatari Resource Trading & Contracting Company (QRTC) is a leading trader and supplier of electrical products including light fittings and power cables.

QRTC sources the best products from reputed manufacturers all over the world including Crompton, SILL, Surya, Menvier, Indo-Asian, Lumascape, Riyadh Cables, Luxo and many others. Working closely with contractors in Qatar, QRTC has supplied electrical items for a number of large projects.

QRTC has successfully been associated with the following projects (as specialist supplier) Doha International Airport, Doha Sheraton Hotel, Qatar Foundation-Weill Cornell Medical College, Al-Ahli Hospital, Satellite Earth Station, Qatar University, Abu Baker Mosque, Q-tel Coastal Stations and hundreds of other projects.



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## Al Malki Real Estate

Al Malki Real Estate offers a variety of residential, Commercial & Industrial properties in Qatar.

This company identifies prime lands in Qatar and adds great value to them by developing them with the construction of high quality real estate projects like Residential Towers, Luxury Hotels, Villa Compounds, Residential Apartments, Industrial Store and Accommodation Blocks.

Al Malki Real Estate provides 24/7 security and round the year maintenance support – ensuring total peace of mind for the tenants.

Some of the prominent projects developments are:

Two High Rise Luxury Residential Towers @ Pearl Qatar  
Centro Hotel  
Dana Garden  
Al Shallal Garden  
Marhkiya Villas  
Najma Apartments  
Industrial properties in Salwa Industrial Area



Centro Hotel

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**Qatar Marketing  
International  
(Hospitality Division)**

Al Malki Group's Hospitality Division successfully launched several high Quality restaurants in Qatar including the Award Winning ARYAAS, which is a pure vegetarian family restaurant chain.

QMI also established CHETTINAD Curry House, a multi-cuisine restaurant and MUMBAI CHAATS for Snacks.

QMI currently owns and operates totally five outlets in Qatar including Canteen facility at the Indian Embassy's Cultural Centre.

All outlets provide an a la carte menu for Dining, Weekend Buffet, Take-aways and Outside Catering for Parties and get togethers.

In addition to Restaurant business, Al Malki Group are the developers of a large luxury three Star Hotel property in central Doha business district, which will be managed by a world class Hotel chain.



## International Joint Venture

Over the years, Al Malki Group has successfully established several Joint Ventures (JV) with International Companies from Europe and Asia.

The core objective of establishing JV Companies in Qatar is to cater to the upcoming mega projects requirements related to FIFA World Cup and Qatar National Vision 2030 related projects, wherein Al Malki Group Companies together with International Companies will pool their resources and expertise to successfully undertake and deliver large projects of national importance.

Currently Al Malki Group has successfully established following the JV Companies:

Arabian McNamara Contracting  
Blue Star Qatar  
Vijay Arabia Security System

Al Malki Group look forward to further expansion by entering into strategic Cooperation & JV tie-ups with world renowned Engineering companies to contribute to the development of State of Qatar and in realizing the Qatar National Vision 2030 dream.



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# ISO Certificates

- ISO 9001: 2008 for Quality Management System
- ISO 18001: 2007 for Occupational Health & Safety
- ISO 14001: 2004 for Environment Management System

## Performance and Safety Awards

Arabian MEP received the Best Specialist Sub-Contractor of the Year 2011 at the Construction Week Qatar Awards, an event that celebrates the achievements of Qatar's construction contractors.

Arabian MEP was shortlisted as Runner Up for Specialist MEP Contractor of the Year award at the MEP Awards 2011 for its outstanding contributions to the mechanical electrical and plumbing sector. This award recognizes Arabian MEP's role in adhering to best practice standards.





# Al Malki Group Projects



Hamad Medical City (Mechanical)



Doha International Airport - New Arrival Terminal  
(Main Contractor)



Kahramaa Substations (MEP)



Lusail Underground Car Park (Mechanical)



Oryx Rotana - 5 Star Luxury Hotel (MEP)



Pearl Qatar: Porto Arabia Parcel 2A (MEP)



Barwa Commercial Avenue-BT2 (Electrical)



Shemoukh Twin Towers (Mechanical)



Pearl Qatar: Porto Arabia Parcel 1C (MEP)



Pearl Qatar: Viva Bahriyah VB 29 (MEP)



Qatar Petroleum Nakilat Head Quarters Building at Ras Laffan (MEP)



Al Dafna Towers (HVAC)



Private Luxury Villas (Mechanical)

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