

GRADE - A & ISO CERTIFIED COMPANY

www.arabian-mep.com

Successfully Completed over 650+ Projects in Qatar since 1998

COMPANY PROFILE

(Condensed Version)

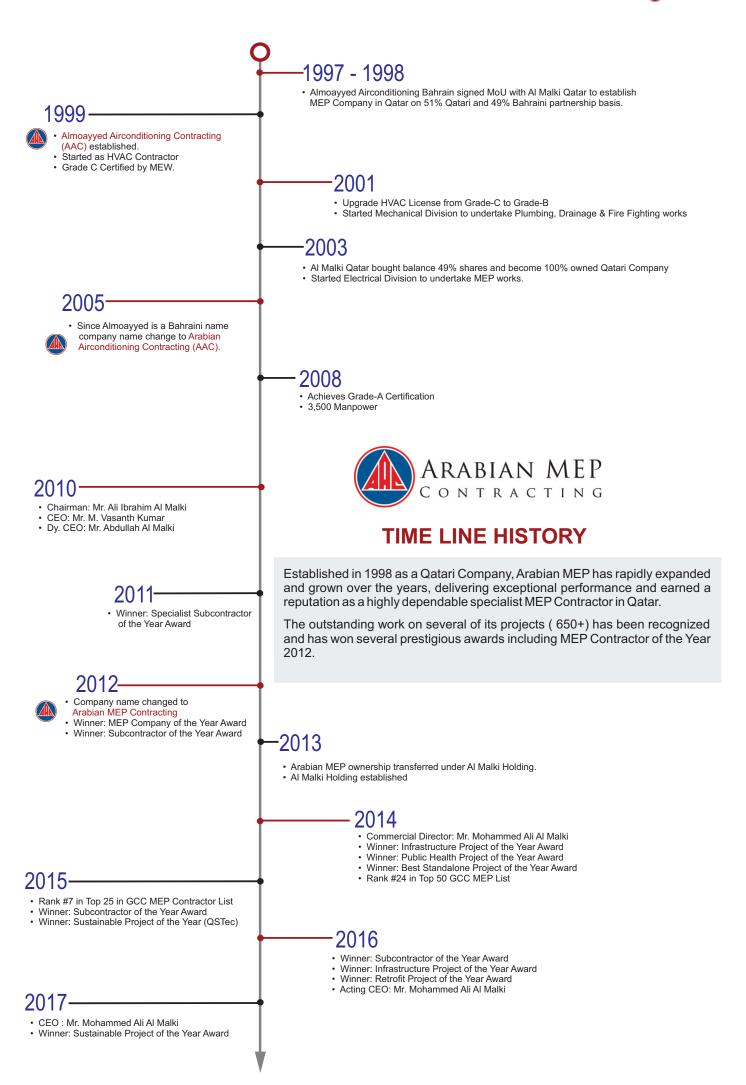
Winner of Industry Awards











Arabian MEP - Key Details

(As of 2017)



Arabian MEP Office: Al Malki HQ Bldg., 1st Floor, New Al Mirqab, Qatar



Grade-A

Licensed by Kahramaa and Qatar Civil Defense



16+

MMUP Certified Engineers



Top - 25

MEP Contractors List 2016



11.6 Million

Safe Man Hours without LTI (Hamad Medical City)



100%

Qatari owned Home Grown Company



3 State-of-art factories for Mechanical DUCT & Accessories (1.67 Million sq. Meter per year)



2 Decades

of operation in Qatar



1 Factory for Switchgear & Control Panels (Channel Partner of ABB)



650+

Projects completed since inception (Small, Medium & Large Projects)



18 Industry Performance Awards



5 Individual Performance Awards



3 Billion

Qatari Riyals worth of Projects Completed



5 HSE Awards

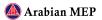


3,500+

Group Manpower



300+ Vehicles



Arabian MEP - Key Details

(As of 2017)



2,000+ MEP Manpower



4 camp locations

- Doha Salwa
- Um Slal Al Khor



5% attrition rate and high Employee Engagement



1.5 Million Sq.m
DUCT Factory production capacity



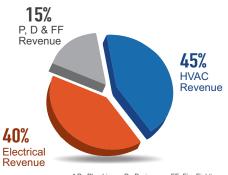
3.4 Million Sq.m Total built-up area MEP works completed until 2016



92,600 TR
Total capacity of HVAC cooling systems completed until 2016

Gross Revenue : Tradewise

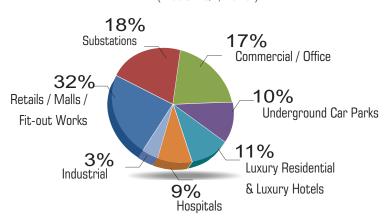
(1998 - Q4, 2016)



 * P : Plumbing , D : Drainage , FF: Fire Fighting

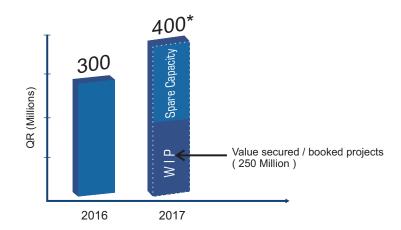
Sectorwise Break Down

(1998 - Q4, 2016)

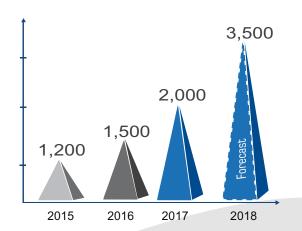


Consolidated Revenue Comparison

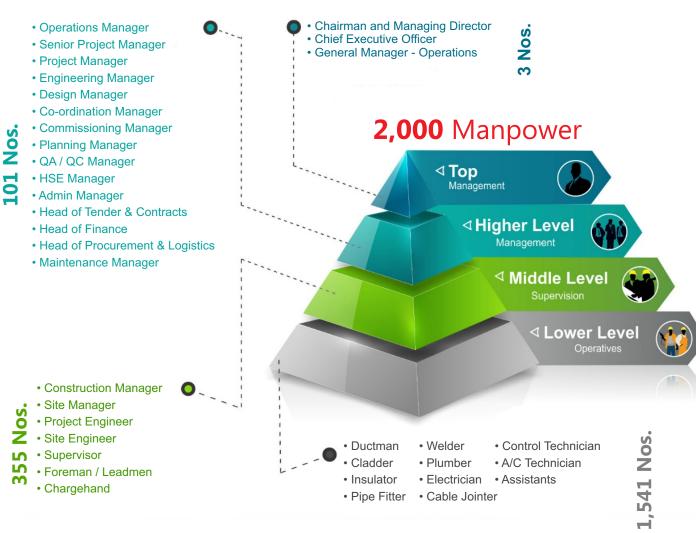
(in Million, QR.)



Manpower Comparison



Our Strength, Our People



Manpower Structure

List of MEP Works Undertaken

Аррх 80 %

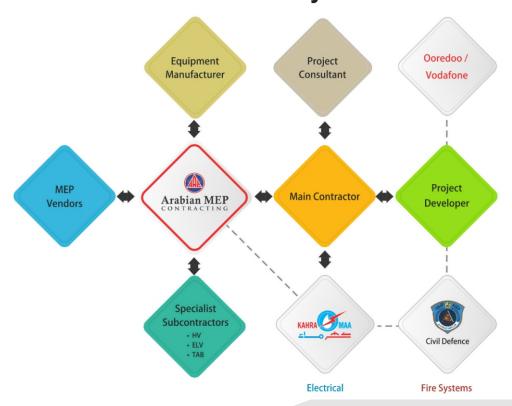
SELF PERFORMED

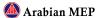
- 1. HVAC System
- 2. BMS / Home Automation System
- 3. Mechanical Ventilation System
- 4. Staircase Pressurization System
- 5. Smoke Extract System
- 6. Fire Fighting System (Sprinkler)
- 7. Fire Detection system (Fire Alarm)
- 8. Water Supply System
- 9. Drainage System
- 10. Kitchen Hood & Exhaust System
- 11. Central Refrigeration & Cold Rooms
- 12. Power Distribution System
- 13. Small Power
- 14. Lighting System
- 15. Fire Stopping



3. Commissioning (TAB)

MEP Coordination with Project Stake Holders





Perfomance Awards & Industry Rankings









Industry Rankings in MEP (GCC)

Rank No. 2 for 2016
 Top 25 MEP Contractors across the GCC Region
 Rank No. 7 for 2015
 Top 25 MEP Contractors across the GCC Region

• Rank No. 24 for 2014 : Power 50 MEP Contractor and Consultants across the GCC Region

Winner of following Performance Awards

• Sustainable Project of the Year (Polysilicon Solar Panel Manufacturing Facility): Winner of CIA Awards 2017

• Sub-contractor of the Year : Winner of CWQ Awards 2016

• Infrastructure Project of the Year (Kahramaa Substations) : Winner of CWQ Awards 2016

• Retrofit Project of the Year (Hamad Bin Khalifa Medical City) : Winner of MEP Awards 2016

• Sustainable Project of the Year : Winner of MEP Awards 2015

• Sub-contractor of the Year : Winner of CIA Awards 2015

• Sub-contractor of the Year : Winner of CWQ Awards 2015

Infrastructure Project of the Year (Kahramaa Substations)
 Public Health Project of the Year (Hamad Bin Khalifa Medical City)
 Winner of CWQ Awards 2014
 Winner of MEP Awards 2014

Best Standalone Project of the Year (Hamad Bin Khalifa Medical City)
 Winner of Climate Control Awards 2014

• MEP Company of the Year : Winner of CWQ Awards 2012

• Sub-contractor of the Year : Winner of CWQ Awards 2012

• Specialist Sub-contractor of the Year : Winner of CWQ Awards 2011

Runner-up / Highly Commended in following Awards

• MEP Contractor of the Year : Highly Commended in MEP Awards 2015

• Mechanical Project of the Year (Hamad Bin Khalifa Medical City) : Highly Commended in MEP Awards 2015

• Health & Safety Initiative of the Year : Highly Commended in MEP Awards 2015

Project Manager of the Year (S. Arumugame Rajesh)
 Highly Commended in MEP Awards 2015

• Sub-Contractor of the Year : Highly Commended in CW Awards 2015

• Sustainability Initiative of the Year (Qatar Solar Technology) : Highly Commended in CWQ Awards 2015

• Commercial Project of the Year (Gateway Tower AQ-01 - Pearl Qatar) : Highly Commended in CWQ Awards 2015

MED Constructor of the Very

• MEP Contractor of the Year : Highly Commended in MEP Awards 2014

Health and Safety Initiative of the Year
 Highly Commended in MEP Awards 2014

Industry Rankings in Construction (Qatar)

Qatar Ranking 25 for 2015 by CWQ
 Power List of Qatar's Most Influential Leaders in Construction

• Qatar Ranking 27 for 2014 by CWQ : Power List as one of the Top 50 Construction Executives

Qatar Ranking 35 for 2013 by CWQ
 Power List as one of the Top 50 Construction Executives

Industry Rankings in Construction (GCC)

• GCC Ranking 78 for 2016 by CW : Power List as one of the Top 100 Construction Executives

• GCC Ranking 81 for 2015 by CW : Power List as one of the Top 100 Construction Executives

• GCC Ranking 90 for 2014 by CW : Power List as one of the Top 100 Construction Executives

• GCC Ranking 61 for 2013 by CW : Power List as one of the Top 100 Construction Executives

Grade A Licences

KAHRAMAA License



Qatar General Electricity & Water Corporation
اسم المرخص له : شركة العربيه لمقاولات التكييف Name of Licensed Party: ARABIAN AIR CONDITIONING CONTRACTING

الدرجة: الأولى (حمل غير محدود) Grade: 1st (Unlimited) 06/06/2017 تاريخ الإصدار: License Number: 1014 Date of Issue: رقم الرخصة: رَمُ الرَّحْصَةُ: 1014 كَالِيَّ الإَنْصَادُ: 1046/06/2017 كَالِيَّة الإَنْصَادُ: 1048 Expiration Date : (6/06/2018 مُثَاثِّة الْكُلِّهَا: 1048 Company ID No: 11086100 مبل تُجَارِي : 11086100 Company ID No: 11086100 مبل تُجَارِي : 11086100 Company ID No: 11086100 مبل تُجَارِي : 11086100 Company ID No: 11086100 مبل تَجَارِي : 11086100 Company ID No: 11086100 مبل تُجَارِي : 11086100 Company ID No: 11086100 مبل تَجَارِي : 11086100 Company ID No: 11086100 مبل تَجَارِي : 11086100 Company ID No: 11086100 Compan Alber: 44071000 فاكس: Fax : 44567555 فاكس: Phone: 44071000

- 1- The above mentioned Company /Establishment is authorized to practice the Electrical Contracting Works in the State of Qatar for the duration of this
- 3- The holder of this license is not authorized to execute works with Oil Saturated Sheets Insulated Cables (PILC Cables). If the project requires the application of this type of cables, the holder of this license should refer to Qatar General Electricity and Water Corporation for permission.
- 4- Failure to comply with the condition mentioned above will cause the termination of this license.
- 5- The holder of this license has no right to sell, transfer, or allow any third party to use it. According to the recommendations of the special committee, and under the applied regulations and by laws, Qatar General Electricity and Water Corporation preserves all rights to take, any legal or corrective action against the violation of this condition.

Note:
The company will be re-qualified by "the " المحقدة : المحقدة على الشركة بعد انتها، الرخصة عن قبل قبر الله الشركة بعد انتها، الرخصة عن قبل قبر الله التعديات.

والماء للحصول على تصديق بذلك . 4) عدم التقيد بهذا الإجراء سيؤدي إلى إلغاء الرخصة. 5) لا يحق بأي شكل من الأشكال للشركة / المؤسسة حاملة

هذه الرخصة بيعها أو التنازل عنها أو السماح لأي طرف ثالث باستعمالها. و للمؤسسة العامة القطرية للكهرباء و الماء الحق في ظل النظم و اللوائح التنفيذية المعمول بها اتخاذ التدابير و الإجراءات اللازمة و المناسبة تجاء أية مخالفات من هذا النوع استنادا لتوصيات اللجنة الختصة

1) تخول الشركة / المؤسسة المذكورة أعلاه بمزاولة أعمال

2) تسري هذه الرخصة على التمديدات التي لا تتعدى

3) هذه الرخصة لا تخول حاملها مزاولة آية أعمال تتعلق بالكـابلات المعزولـة بـالورق المشبع بالزيـت (كـابلات الــ PILC) و متى كان المشروع يتطلب استخدام هذه النوعية من الكابلات ، استوجب على السمقاول الحامل لسهذه الرخصة أن يتقدم إلى المؤسسة العامة القطرية للكهرياء

مقاول كهربائي ضمن حدود دولة قطر مادامت هذه الرخصة

بهذا الشأن

سارية المقعول.

415 فولت.

ملاحظة:

المهندس/ يوسف احمد الجيده

عبر ادارة خدمات المشت كين Manager, Customer Services Department





Qatar Civil Defense License for FIRE ALARM & FIRE FIGHTING

تاريخ الطباعة :21-08-2017 وقت الطباعة : 11:30 AM



وزارة الداخليـــة الإدارة العامة للنفاع المدني إدارة الوقايسة

شهــــادة تأهيل

رقم الرخصة التجارية:

تصنيف شركات تركيب / صيانة أنظمة السلامة

نوع الشهادة : بيانات المنشأة

الشركه العربيه لمقاولات التكييف (يورك) الاسم التجاري:

94660 رقم السجل التجاري:

رقم قيد المنشأة: 44071000 رقم الهائف: 11-0861-00 the sienes.

				المهنسين
تاريخ الانتهاء	نوع التعاقد	المجال	الرقم الشخصى / جواز السفر	اسم المهندس
2018/06/21	مقيم	إنذار الحريق	26435605742	فيلايالاقو كاروبياها
2018/09/20	مقيم	إنذار الحريق	28060803772	جلبيرت فيرزو تامبوك
2018/09/11	مقيم	إنذار الحريق	28160805505	دیکستر میراندا رنادا
2018/09/27	مقيم	إطفاء الحريق	27235609216	على يارو سيد
2018/10/18	مقيم	إطفاء الحريق	27535608358	ارموجاني راجيش
2018/09/10	مقيم	إطفاء الحريق	28035617176	شيخ جهانجير خليفا هارون رشيد
2018/10/18	مقيم	إنذار الحريق	26735616981	فاتكيسان نالساني
2018/06/21	مقيم	إنذار الحريق	26435605742	فيلايالاقو كاروبياها
2017/12/31	مقيم	إطفاء الحريق	27235629521	محمد كاجا
2018/10/18	مقيم	إطفاء الحريق	27435626878	شرينيواسن ويداسالم موحن
2019/03/11	مقيم	إطفاء الحريق	28235624951	سنتوش فشفاناتن

تفاصيل الإفادة

لا مانع من إضافة المهندسين المؤهلين والمذكورين بعالية علما بأن تصنيف الشركة فئة أولي إطفاء - فئة أولي إنذار

ملاحظات :

<u>- بحب على المنتسين المسجلين الانتزام بكافة اللوائح والقوائين المنظمة لمزاولة المهنة بدولة قطر مع مراعاة أي قرارات تصدر من لجنة قبول المهندسين بصفتها جهة الانتشساس. 3- ضوروة كواخد المنتس في الحقاق المنتس في حالة الرعبة بإعضاد مهندسين إنسالين الشركة من لبل الحصول على بطاقة تسجيل المهندس المهندس. 3- ضوروة كواخد المنتس في المرقب الثناء مواجد تلقيش الإدارة العلمة للنتاج المنتبي وإبراز بطاقة تسجيل المهندس الخاصة به والمسادرة من قبل إدارة الوقاية. 4 ـ ان تكون تقارير المحص والصيانة موقعة ومصدقة من قبل المهندسين المنتكورين أعلام.</u>

* هذه الإفادة صالحة حتى شهر من تاريخ الطباعة.



مدير إدارة الوقاية الإدارة العامة للدفاع المدني

Accommodation Facilities

(HEALTH & HYGIENE comes first in our employees welfare)

Labour Accommodation





Staff Accommodation



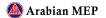
In-house Medical Clinic



Recreation Facilities







HAMAD BIN KHALIFA MEDICAL CITY PROJECT : ARABIAN MEP ACHIEVES 11.6 MILLION SAFE MAN HOURS WITHOUT LOST TIME INCIDENT (LTI)







Technical Training Center (TTC) to impart MEP skills upgrade

We believe human capital is the most important asset and they need to be constantly upgraded with new trade skills to achieve better quality of installations, higher productivity and safe work practice.









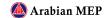












State-of-art Mechanical Workshops

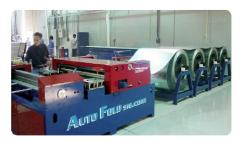
(ISO 9001:2008 Certified)

Total

3
Factories

 $1,670,000 \; \text{m2/ year}$ Total Duct Manufacturing Capacity













In-house State-of-art Electrical Switchgear Panel Factory









List of Products Manufactured in our Panel Factory

- MV Panel
- LV Panel
- Main Distribution Board
- Sub Main Distribution Board
- Distribution Board
- HVAC Control Panel

- AHU Control Panel
- Pump Control Panel
- Variable Speed Drive
- Soft Starters
- Home Automation System
- Lighting Control System

In-house MEP Sample Room











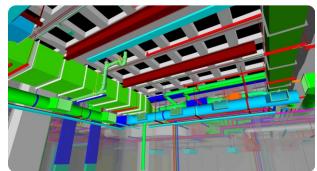


In-house Testing & Commissioning Capability



BIM, Engineering & Technology Investment





In-house Engineering Department

BIM 3D Model

MEP Engineering Activities

- BIM 3D modeling (MEP)
- Clash coordination between all services.
- 2D Shop Drawing (MEP)
- Coordinated shop drawing
- Embedment drawings creation for MEP
- Builder works for slab & core wall.
- Material submittals
- Method Statement
- As Built design
- O & M Manuals

Design Software's



TRANE Trace 700 for Heat Load Calculations

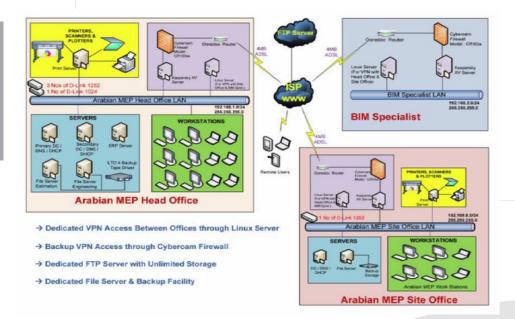


Carrier-HAP for Cooling Load Calculations



Design Calculations Using Elite Software

IT Hardware Infrastructure



Our Projects

Infrastructure

Substations
 Airport Terminal

• Control Rooms • Sea Port

Energy CenterRoads / Tunnels

• IT Data Center • Logistic City / Warehouse

High Rise Towers

Residential Towers

Office Towers

Mixed Use Development

Hotel & Leissure

Star Hotels

Club & Lounges

Restaurants

Industrial Kitchens

Commercial

Shopping Malls

Hypermarkets

• Showroom & Retail Stores - Fit out

• Banks - Fit out



• Stadium (In Joint Venture)

Sports Club

• Indoor Tennis & Squash Court

• Indoor Multi Purpose Hall



Hospitals

Medical Centers

Pharmaceuticals

Clean Rooms



Schools

Colleges

Universities

Multi-Purpose Halls

Completed Projects



Hamad Bin Khalifa Medical City - 4 Hospitals



42 Storey AQ-01 Gateway Tower



Shoumoukh Twin Towers



Kahramaa Substations - Phase 5 to 12



Pearl Qatar: Parcel 1C, 2A, 7A & VB-29

Other Completed Projects





Ezdan Mall



Oryx Rotana Airport Hotel (5 Star/400 Rooms)



Souq Waqif Underground Car Park & Tunnel (North & West)



Doha International Airport - Arrival Terminal



Barwa Commercial Avenue (SAFWA)



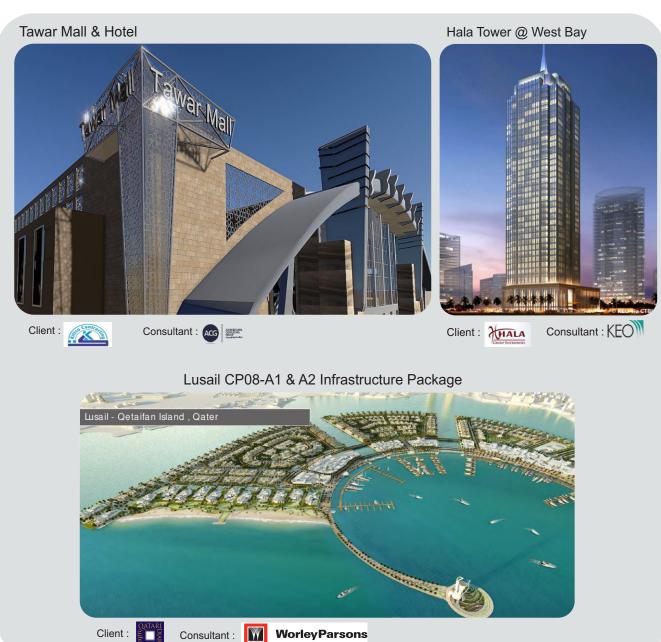
Lusail Underground Car Park



Head Quarters Building for Nakilat @ Ras Laffan

Work in Progress







International Clients































Government Clients

















































Domestic / Regional Private Clients

















































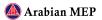












List of Consultants





















GULF DESIGN CONCEPT







































In-house 24 / 7 Maintenance & FM Services

Compressor Overhauling



Maintenance



Air Balancing Water Balancing

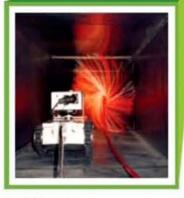


Operation & Maintenance





Temporary Cooling (Wild Air)



Duct Cleaning

Replacement & Retrofitting

Services Offered

- 01. Facility Management
- 02. HVAC Maintenance
- 03. Electrical Maintenance
- 04. Plumbing Maintenance
- 05. Minor Civil Works
- 06. Fit-Outs
- 07. A/C Duct Cleaning
- 08. ELV Systems Maintenance
- 09. BMS Operations
- 10. Fire Systems Maintenance
- 11. Temporary Cooling (Wild Air)
- 12. Temporary Power Solutions
- 13. Replacement of Equipments

Client Testimonials



"Arabian MEP...are in line with their commitments and their works have been of a good quality"

Abdulmohsin Al-Rashid

Head of Health Projects Section Bldg. Projects Management Dept. Public Works Authority



"We highly recommend Arabian MEP ..."

B.Y. Kim

Mechanical Manager CP-300B, Hospital Site Hamad Medical City

" In Greatful Appreciation for your Outstanding Dedicated services to Hamad Medical City" Soo Hyung Jung

Chief Executive Officer
HYUNDAI Engineering & Construction
Korea



" I would like to personally thank you and team for your great contribution to our beneficial access success"

Mark Docherty

Resident Engineer PM/CM International KEO Hamad Medical City

SIEMENS

"...extremely happy with the performance of Arabian MEP"

N. Vaidyanathan

Power Transmission Division ETHS, Siemens KAHRAMAA Substations



: " ... Cooperation has been excellent,,,, excellent response for execution... grade 9.5 / 10..." **Bogdan Adascalului** Civil PM

ABB

: Arabian MEP had demonstrated a professional behavior and they are expertise in engineering / sound technical support / excellent coordination through out the project Ralf Heiselbetz

Senior Project Manager ABB KAHRMAA Substations



"...has played a key role in many prestigious projects... ensuring satisfactory completion on time"

Uday Kumar

GM - Project Dev. Dept. Arab Engineering Bureau



" Arabian MEP's expertise in engineering and project management has helped us to successfully complete the erection in time and is appreciated by stakeholders."

Li Binghan

Project Manager SINOHYDRO CP1 Project at Lusail

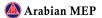


" our appreciation and congratulation to Team MEP in general and particularly to MAJV and AAC for their excellent performance."

- The Pearl Qatar

Dr. Helmut Landahl

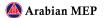
GM - Engineering & Construction United Development Co.



HYUNDAI Engineering & Construction honours ARABIAN MEP for its performance in prestigious Hamad Medical City project







2016 Customer Feedback

As part of ISO process, in our recent Client feedback survey for 2016, our clients have given us scores ranging from max. 96% and min. 77%, which has given us a **healthy average of 90%** which is testament of our Client satisfaction.

96% 96% 1 92% 92% 92% 90% 89% 90% 86% 0.9 77% 8.0 0.7 of Marks 0.6 0.5 0.4 0.3 0.2 0.1 PL, OSIEC MILETO LIMITO OC. LIMI OCC. LIMI SIBERIORS SIDERIORS SID

Our Clients Name

















Corporate Social Responsibilities





